

## Workshop & Academy Training Schedule 2018

### 1st Quarter

#### January 2018

- 1/11 PDS iMPower Visual – Workshop
- 1/16 PDS DASH II – Academy Training\***
- 1/18 PDS Patient Risk Acuity Overview – Workshop
- 1/22 Why You Don't Want to Miss the 2018 EUC – Workshop
- 1/23 PDS iMPower Visual – Academy Training\***
- 1/24 PDS DASH – Expanding Dashboards with Detail or Drill – Workshop
- 1/30 PDS IBM Cognos 7 Basics – PowerPlay and Impromptu – Academy Training\***

#### February 2018

- 2/8 PDS iMPower I – Academy Training\***
- 2/13 PDS iMPower II – Academy Training\***
- 2/15 Integrating Budget and Expense Data into Dashboards – Workshop
- 2/16 Migrating from IBM Cognos 7 – Workshop
- 2/20 PDS Patient Access – Academy Training\***
- 2/22 PDS Contract Analyzer – Workshop
- 2/27 PDS IBM Cognos 10/11 (Workspace Advanced) – Academy Training\***

#### March 2018

- 3/8 Physician Compensation – Workshop
- 3/13 PDS DASH I – Academy Training\***
- 3/15 PDS DASH II – Academy Training\***
- 3/20 Migrating from PDS DASH to PDS iMPower Visual – Workshop
- 3/22 PDS Advanced Denials – Academy Training\***
- 3/27 PDS Cube Review – Workshop

All sessions begin at 1:00 PM (Eastern-NYC).

\*Attendance requires appropriate licensing. Academy Training Sessions are 90 minutes long.

## **Workshop Descriptions**

### **PDS iMPower Visual:**

Are you ready to take dashboarding to the next level? Explore the power within the PDS iMPower Visual module. During the workshop, learn the basic dashboard panel functions and the key steps to creating a visual dashboard with interaction.

### **Patient Risk Acuity Overview:**

Managing patients based on acuity has both quality of care and financial implications for the practice. The ability to stratify a patient population based on current data provides insight for increasing revenues and managing costs. This workshop showcases PDS best-practice analytics measured with CMS Hierarchical Condition Categories (HCC). We will explore the many uses HCC has for negotiating managed care contracts, managing access for patients with chronic conditions and participating in value-based contracts. Population Risk Management is one of the newest revenue management tasks for financial and analytics managers, so attend this workshop to learn about new tools and how they can be applied.

### **Why You Don't Want to Miss the 2018 EUC:**

Who should attend the PDS Education User Conference from your organization? Get an advance preview of the core agenda and what will be happening at the 2018 PDS Education User Conference. Learn about the various topics, networking discussions and training and how you can make the most of your conference experience to improve your skills and advance your organization's reporting and analytics usage.

### **PDS DASH – Expanding Dashboards with Detail or Drill:**

If you're delivering dashboards through PDS DASH and end users are looking for more access to detail, did you know there are several potential solutions to improve functionality? Learn how different organizations have expanded the value of dashboards through various best-practice techniques without significant costs.

### **Integrating Budget and Expense Data into Dashboards:**

Dashboards are more powerful when budget, revenue and expense data is blended with volume and productivity metrics. Visualization techniques that leverage PDS DASH or visualization software will help you design and blend metrics to present financial and statistical analyses. Come to this workshop to see and discuss key design principles to help you build budget preparation detail, monitor performance against budget and create dashboards for various user needs, including detail and summarized data.

### **Migrating from IBM Cognos 7:**

IBM Cognos 7 is no longer fully supported by IBM. This workshop will help you learn about various migration options for PDS customers running IBM Cognos 7 legacy client software. Understand best practices and what new web tools organizations are using to drive their reporting solutions today. This workshop is a must attend for any customer still using Cognos PowerPlay or Impromptu, or PDS Producer.



### **PDS Contract Analyzer:**

If you use PDS Reimbursement functionality and have a need to analyze current and proposed contracts for profitability, compliance and negotiating with payers, this workshop is for you. PDS Contract Analyzer is a newly enhanced product that can bring significant power to your reimbursement analytics. Current and proposed fee schedules can be analyzed against actual payments and adjustments. Identify potential underpayment issues or below-market price comparisons. Come to this workshop to learn how you can unlock more functionality to improve practice reimbursement.

### **Physician Compensation:**

Physician productivity analysis and reporting incorporates the techniques used in many of the other workshops offered by PDS. We will be using analytics to identify “hot spots” and trends in the datasets, creating reports to highlight the trends with benchmarks and viewing effective visualization techniques for reporting. Examples will include key drivers of productivity such as WRVUs, coding, appointments and patient satisfaction, with appropriate benchmarking comparisons.

### **Migrating from PDS DASH to PDS iMPower Visual (for PDS DASH Clients):**

Are you currently delivering dashboards in Excel and looking to go to a web-based visual dashboard? PDS iMPower Visual uses state-of-the-art visualization tools that can take your dashboards to the next level. Understand how to move from PDS DASH to PDS iMPower Visual including licensing, design and migration, using PDS’s proven best-practice methodology. Learn various migration techniques such as using DASH as a staging engine for visualization KPIs. This session will give you a better understanding of web-based visualization tools, techniques and strategies for moving your dashboards forward.

### **PDS Cube Review:**

Come to this workshop to learn about the various uses for your current PDS cubes. This open workshop will discuss the various cube standards PDS delivers and help you understand where to go to begin analyzing data or defining metrics for dashboards. The cubes discussed will depend on the various attendees at the workshop and will highlight optional cubes that your organization may not currently be using.

## **PDS Academy Training Descriptions**

PDS is pleased to offer PDS Academy Training for supported customers at no additional charge. These classes mirror our best-practice remote and onsite training classes, but are taught with PDS standard data reporting capabilities – not necessarily your specific custom-delivered solution. Presented in a lecture-style format, you can follow along with your PDS data and tools – the only thing Academy classes do not include is the one-on-one feedback you would receive in a custom or customer-specific class. A great way to refresh your skills or start training a new user, classes are limited to customers who have the appropriate licensed modules and are first-come, first-served.

### **PDS DASH I & II:**

This class will cover how to generate Excel-based dashboards using PDS DASH. Topics for Class I include a review of the PDS DASH functions, project components and data source requirements. We will review the concept of Excel templates, index requirements, detail data sources and the use of cross references. We will create sample DASH projects and generate dashboards during Class I. In Class II we will discuss the use of summary data sources and delete rows in more detail. We will also work with modifying different Excel templates for use with DASH.

### **PDS iMPower I & II:**

Get started with PDS iMPower, our web-based analytics solution powered by the MicroStrategy BI suite, by learning the basics necessary for analyzing data in reports. During Class I, learn to navigate through the tool, create new reports and perform basic report manipulation (sorting, drill to detail, working with pivot buttons, page by and filtering) as well as how to export data. Class II will expand on report manipulation with topics including grouping data (derived elements), totals, calculations and report formatting.

### **PDS iMPower Visual:**

Get started with PDS iMPower Visual by learning the skills you need to create visual web dashboards. During the class, you will learn to navigate through the visual tool, the key steps to creating a visual web dashboard and functions to enhance the dashboard with filters and interaction for quick analysis. In addition to these skills, you will learn to leverage PDS iMPower Visual by combining multiple datasets into a single web visual.

### **PDS IBM Cognos 7 Basics – PowerPlay and Impromptu:**

Learn the basics of working with cubes and queries on the IBM Cognos 7 series of tools. Understand which tools are best for different types of analysis and reporting. In this Academy Training session, we will cover IBM Cognos PowerPlay, which will include topics such as creating a new report, opening a report, adding rows and columns, drill down and drill up, nesting categories, long and short drop zones, filters, layers, deleting data, saving a report and exporting to PDF or Excel. We will then look at the detailed data with IBM Cognos Impromptu, including topics such as opening a report, creating a new report, saving/exporting a report, adding and deleting data, moving data within a report, sorting and grouping, grouped headers, filtering and quick filtering.



### **PDS IBM Cognos 10/11 (Workspace Advanced):**

IBM Cognos 10 Workspace Advanced is an analytical studio that provides dynamic analysis functionality with drag and drop, drill up/drill down, slice and dice ability. Workspace Advanced also provides strong web-based report publication functionality for end users. In this Academy Training session, we will cover how to utilize the analytical capabilities in cross-tab reports and apply sorts, filters and custom calculations. We will also show how to create charts and graphs, and publish multi-report pages which can be accessed by end users.

### **PDS Patient Access:**

Analysis and reporting on your key scheduling KPIs are critical to your organization's success. This class will walk you through the core reporting capabilities inherent in PDS Scheduling and PDS Patient Access (Scheduling Utilization and 3<sup>rd</sup> Next) datasets. You will learn how to work with the various cubes and data marts to identify gaps in patient access, no-show and same-day cancellation rates and probabilities, capacity issues by location and visit type, variances between 3<sup>rd</sup> Next Available appointment days (what COULD happen) and scheduling lags (what DID happen). We will also analyze the impact of overbooking, frozen, held and blocked time periods. An additional focus will include PDS best-practice dashboards for scheduling and patient access data.

### **PDS Advanced Denials:**

Management of denials is not always a fun topic to discuss, but when left unchecked, denials can lead some organizations to simply not get paid for up to 20% of the work their physicians perform. Additionally, the staff and resources required to rework and appeal denied claims can create significant costs and inefficiencies. The use of analytics and focused dashboards is critical to communicate effectively across the organization, to highlight immediate needs for focus and to take strategic steps to reduce denial rates altogether.

In this training, you will learn how analytics and dashboards can identify critical problem areas, detail which charges are being denied and which payors are the primary deniers of our claims, determine what the reasons are for the denials, and identify abnormally high volumes of denials which demand immediate attention. In addition to this, we will discuss how analyzing patterns of denials resolutions can be used to provide organizations with the information they need to more effectively appeal claims and prevent some charges from being denied completely. We will also discuss steps and strategies organizations can take to implement changes in process and procedures, and the way the organization deals with physicians, payors and patients to help make claim submission as clean as possible and ensure your practice is getting paid appropriately.